

## NIT PENSION FUND

| T - Pension Fund  |  | Fun   | d's Information  |                                      |   |
|---|--|---|--|--------------------------------------|---|
|   | Fund Type  | Open-End  | Trustee  |                                      | Central Depository<br>Company   |
| NIT Pension Fund aims to provide participants with a savings vehicle geared for retirement<br>planning and providing decent returns through investments in its various sub-funds.   | Category   | Pension Scheme                                  | Auditors   |                                      | KPMG Taseer Hadi &  |
|   | Launch Date  | 19-Jun-15                                       | Pricing<br>Mechanism   |                                      | Forward Pricing   |
| ofile of Investment Managers  |  | Equities Sub Fund: 0.75%                        | Dealing Days*  |                                      | Daily (Monday to Frid   |
| ional Investment Trust Ltd. (NITL) is the first and the largest Asset Management Company of Pakistan, formed in   | Management Fee   | Debt, MM and<br>Commodities Sub Funds:<br>0.50% | *except public holic   | lay                                  |   |
| 962.With the recent launch of 1 new Funds namely NIT Islamic Income Fund the size of total Funds under<br>nanagement by NITL is approximately Rs. 102 billion as of September 30, 2017. The family of Funds of NIT comprises<br>of 10 funds including 4 equity Funds 2 fixed income nature Funds, 1 Islamic Income Fund, 1 Money Market Fund, 1<br>onventional Pension Fund and 1 Islamic Pension Fund. NIT's tally of nationwide branches is 23, no other Mutual Fund  | Front End Load   | 0%-3%   | Valuation Days*  |                                      | Daily (Monday to Frid   |
|   | Back End Load  | 0.00%   | AMC Rating   |                                      | AM2++ (PACRA)   |
| Pakistan has such a vast network of nationwide branches. Further to cater to the matters relating to investments in<br>and day to day inquiries/issues of its unit holders, a state of the art Investors' Facilitation Centre is also in place.   | Benchmark  | N/A   | Risk Profile   |                                      | Moderate / High   |
| Board of Directors of NITL consists of representatives of leading financial institutions, prominent industrialists and<br>ninee of Govt. of Pakistan. The Company has been assigned an Asset Manager rating of "AM2++" by PACRA, which<br>the second secon | Par Value  | PKR 10.00                                       | Fund Manager   |                                      | Wasim Akram   |
| ects the company's very strong capacity to manage the risks inherent in the asset management business and the<br>et manager meets very high investment management industry standards and benchmarks. All Investment decisions<br>taken by the Investment Committee of NITL.   | Minimum Investment   | PKR 1000  | Cutt-off timing**  |                                      | 9.00 AM to 3.30 PM (M<br>Fri)   |
| . when by the investment committee of http:   | **Ramzan Timing 8.00 AM to   | 2.00 PM (Mon to Thu                             | r), 8.00 AM to 12.30 N   | ioon (Fri)                           |   |
| ind Commentary  |  | I   | Jund Returns   |                                      | -   |
| EKSE-100 index posted a return of 2.92% during the month of September, 2017. The gains provided some respite in<br>otherwise dismal first quarter for the current fiscal year whereby the KSE-100 index has posted a return of -8.93%.  |  | Equities Sub Fund                               | Debt Sub Fund  | MM Sub Fund                          | Commodities Su<br>Fund  |
| ring the month of September, 2017, FTSE announced inclusion of five Pakistani companies (MCB, SNGP, BAFL, MTL<br>I THALL) in its Asia Pacific ex-Japan Index. Foreign investors remained net buyers during the month with net buying  | Sep-17   | 1.51%   | 4.89%  | 4.75%                                | -2.08%  |
| USD 28 million. This was the first positive number of foreign activity in the market on a monthly basis for the current   | YTD  | -11.54%   | 4.84%  | 4.98%                                | 4.04%   |
| al year. Some respite to the market came from the news regarding out of court settlement by HBL with the US<br>sulators following imposition of penalty on its New York operations. However, further negative news emanated from  | CIID   | -11.75%   | 4.81%  | 4.76%                                | 11.44%  |
| banking sector as the Supreme Court ruled against NBP directing the bank to restore original pension of its<br>ployees having a substantial impact on its profitability going forward. Political situation also remained precarious   | Since Inception  | 6.80%   | 4.43%  | 4.29%                                | 12.77%  |
| h NAB starting its investigation against the former PM Nawaz Sharif and his children.   | NAV (30-09-17)   | 10.6804   | 11.0116  | 10.9794                              | 11.2  |
| sset Allocation 30-09-2017  | Net Assets (PKR Mln  | 87.45   | 88.98  | 89.15                                | 84  |
| 7% Other Assets<br>4% PIB Other Assets Balances<br>28% 0% 11%   |  | Other Assets<br>0%                              |  | Balances<br>11%                      | Assets<br>15%   |
| F-PF Equity Sub Fund posted return of 1.51%<br>F-PF Debt Sub Fund posted return of 4.89%.   | 1  |   | ation (Equities S  | ub fund)                             | Cements   |
| rformance Review<br>T-PF Equity Sub Fund posted return of 1.51%<br>T-PF Debt Sub Fund posted return of 4.89%.<br>T-PF Money Market Sub Fund posted return of 4.75%.<br>T-PF Commodities Sub Fund posted return of -2.08%.   |  | 17.07%  |  | ub fund)                             | Cements<br>Commercial Banks   |
| T-PF Equity Sub Fund posted return of 1.51%<br>T-PF Debt Sub Fund posted return of 4.89%.<br>T-PF Money Market Sub Fund posted return of 4.75%.<br>T-PF Commodities Sub Fund posted return of -2.08%.<br>Top Ten Holdings (Equities Sub fund)   |  | 17.07%  | 6  | ub fund)                             |   |
| T-PF Equity Sub Fund posted return of 1.51%<br>T-PF Debt Sub Fund posted return of 4.89%.<br>T-PF Money Market Sub Fund posted return of 4.75%.<br>T-PF Commodities Sub Fund posted return of -2.08%.<br>Top Ten Holdings (Equities Sub fund)<br>(As % of Total Assets)   |  | 17.07%  | 4  | ub fund)                             | Commercial Banks  |
| T-PF Equity Sub Fund posted return of 1.51%<br>T-PF Debt Sub Fund posted return of 4.89%.<br>T-PF Money Market Sub Fund posted return of 4.75%.<br>T-PF Commodities Sub Fund posted return of -2.08%.<br>Top Ten Holdings (Equities Sub fund)<br>(As % of Total Assets)<br>Ikistan Petroleum Limited 7.78%  |  | 17.07*<br>1<br>14                               | 4  | ub fund)                             | Commercial Banks<br>O&G Expl  |
| T-PF Equity Sub Fund posted return of 1.51%<br>T-PF Debt Sub Fund posted return of 4.89%.<br>T-PF Money Market Sub Fund posted return of 4.75%.<br>T-PF Commodities Sub Fund posted return of -2.08%.<br>Top Ten Holdings (Equities Sub fund)<br>(As % of Total Assets)<br>Ikistan Petroleum Limited 7.78%<br>dus Motor Company Limited 7.57%   |  | 17.07%  | 4  | ub fund)                             | Commercial Banks<br>O&G Expl  |
| T-PF Equity Sub Fund posted return of 1.51%<br>T-PF Debt Sub Fund posted return of 4.89%.<br>T-PF Money Market Sub Fund posted return of 4.75%.<br>T-PF Commodities Sub Fund posted return of -2.08%.<br>CAS % of Total Assets)<br>Ikistan Petroleum Limited 7.78%<br>dus Motor Company Limited 7.57%<br>escent Steel and Allied Products 6.96%   |  | 17.07*<br>1<br>14                               | 4  | ub fund)                             | Commercial Banks<br>O&G Expl  |
| T-PF Equity Sub Fund posted return of 1.51%<br>T-PF Debt Sub Fund posted return of 4.89%.<br>T-PF Money Market Sub Fund posted return of 4.75%.<br>T-PF Commodities Sub Fund posted return of -2.08%.   | -  | 17.07*<br>1<br>14                               | 4  | ub fund)                             | Commercial Banks<br>O&G Expl  |
| T-PF Equity Sub Fund posted return of 1.51%<br>T-PF Debt Sub Fund posted return of 4.89%.<br>T-PF Money Market Sub Fund posted return of 4.75%.<br>T-PF Commodities Sub Fund posted return of -2.08%.   | -  | 17.07%<br>1<br>9.35%                            | 4  | ub fund)                             | Commercial Banks<br>O&G Expl<br>Automobile Assemble   |
| T-PF Equity Sub Fund posted return of 1.51%<br>T-PF Debt Sub Fund posted return of 4.89%.<br>T-PF Money Market Sub Fund posted return of 4.75%.<br>T-PF Commodities Sub Fund posted return of -2.08%.   | -  | 17.07%<br>1<br>9.35%                            | 4.88%  |                                      | Commercial Banks<br>O&G Expl<br>Automobile Assemble<br>Engineering  |
| T-PF Equity Sub Fund posted return of 1.51%<br>T-PF Debt Sub Fund posted return of 4.89%.<br>T-PF Money Market Sub Fund posted return of 4.75%.<br>T-PF Commodities Sub Fund posted return of -2.08%.<br><b>Top Ten Holdings (Equities Sub fund)</b><br>(As % of Total Assets)<br>kistan Petroleum Limited 7.75%<br>escent Steel and Allied Products 6.96%<br>(kky Cement Limited 6.84%<br>kistan State Oil 6.32%<br>CB Bank Limited 5.75%<br>nited Bank Limited 5.65%  |  | 17.07%<br>1<br>9.35%                            | 4  |                                      | Commercial Banks<br>O&G Expl<br>Automobile Assemble   |
| T-PF Equity Sub Fund posted return of 1.51%<br>T-PF Debt Sub Fund posted return of 4.89%.<br>T-PF Money Market Sub Fund posted return of 4.75%.<br>T-PF Commodities Sub Fund posted return of -2.08%.<br><b>Top Ten Holdings (Equities Sub fund)</b><br>(As % of Total Assets)<br>kistan Petroleum Limited 7.75%<br>escent Steel and Allied Products 6.96%<br>(kky Cement Limited 6.84%<br>kistan State Oil 6.32%<br>CB Bank Limited 5.75%<br>nited Bank Limited 5.65%<br>I & Gas Development Company Limited 5.39%   |  | 17.07%<br>1<br>9.35%                            | 4.88%  |                                      | Commercial Banks<br>O&G Expl<br>Automobile Assemble<br>Engineering  |
| T-PF Equity Sub Fund posted return of 1.51%<br>T-PF Debt Sub Fund posted return of 4.89%.<br>T-PF Money Market Sub Fund posted return of 4.75%.<br>T-PF Commodities Sub Fund posted return of -2.08%.   |  | 17.07%<br>1<br>9.35%                            | 4.88%  |                                      | Commercial Banks<br>O&G Expl<br>Automobile Assemble<br>Engineering  |
| -PF Equity Sub Fund posted return of 1.51% -PF Debt Sub Fund posted return of 4.89%PF Money Market Sub Fund posted return of 4.75%PF Commodities Sub Fund posted return of -2.08%.  |  | 17.07%<br>1<br>9.35%                            | 4.88%  |                                      | Commercial Banks<br>O&G Expl<br>Automobile Assemble<br>Engineering  |
| T-PF Equity Sub Fund posted return of 1.51% T-PF Debt Sub Fund posted return of 4.89%. T-PF Money Market Sub Fund posted return of 4.75%. T-PF Commodities Sub Fund posted return of -2.08%.  T-PF Commodities Sub Fund posted return of -2.08%.  Kistan Petroleum Limited  (As % of Total Assets)  Kistan Petroleum Limited  7.77% escent Steel and Allied Products  6.96% cky Cement Limited  6.84% Kistan State Oil  6.32% CB Bank Limited  5.75% nited Bank Limited  5.65% I & Gas Development Company Limited  5.17% gro Corporation Limited  Funds  Fu     | s. 0.066 million ESF, R  | 17.07%  | 4<br>14.88%<br>1.34%<br>25.399<br>DSF, Rs. 0.159<br>08% for ESF, R                                     | %                                    | Commercial Banks<br>O&G Expl<br>Automobile Assembl<br>Engineering<br>Others                                       |
| T-PF Equity Sub Fund posted return of 1.51%<br>T-PF Debt Sub Fund posted return of 4.89%.<br>T-PF Money Market Sub Fund posted return of 4.75%.<br>T-PF Commodities Sub Fund posted return of -2.08%.   | s. 0.066 million ESF, R  | 17.07%  | 4<br>14.88%<br>1.34%<br>25.399<br>DSF, Rs. 0.159<br>08% for ESF, R                                     | %                                    | Commercial Banks<br>O&G Expl<br>Automobile Assembl<br>Engineering<br>Others                                       |
| T-PF Equity Sub Fund posted return of 1.51%<br>T-PF Debt Sub Fund posted return of 4.89%.<br>T-PF Money Market Sub Fund posted return of 4.75%.<br>T-PF Commodities Sub Fund posted return of -2.08%.<br><b>Top Ten Holdings (Equities Sub fund)</b><br>(As % of Total Assets)<br>ikistan Petroleum Limited 7.75%<br>dus Motor Company Limited 7.57%<br>escent Steel and Allied Products 6.96%<br>icky Cement Limited 6.84%<br>ikistan State Oil 6.32%<br>CB Bank Limited 5.75%<br>nited Bank Limited 5.75%<br>on the Bank Limited 5.45%<br>I & Gas Development Company Limited 5.17%<br>gro Corporation Limited 7.17%<br>WF Disclosure:<br>te Scheme has maintained provisions against Sind Workers' Welfare Fund's liability (Ri<br>illion CSF). If the same were not made the NAV per unit/ year to date return of the Sc<br>02/0.18% for MMSF and Rs. 0.03/0.26% for CSF). For details investors are advised to   | s. 0.066 million ESF, R  | 17.07%  | 4<br>14.88%<br>1.34%<br>25.399<br>DSF, Rs. 0.159<br>08% for ESF, R                                     | %                                    | Commercial Banks<br>O&G Expl<br>Automobile Assemble<br>Engineering<br>Others<br>Tand Rs. 0.224                    |
| T-PF Equity Sub Fund posted return of 1.51%<br>T-PF Debt Sub Fund posted return of 4.89%.<br>T-PF Money Market Sub Fund posted return of 4.75%.<br>T-PF Commodities Sub Fund posted return of -2.08%.<br><b>Top Ten Holdings (Equities Sub fund)</b><br>(As % of Total Assets)<br>kistan Petroleum Limited 7.78%<br>dus Motor Company Limited 6.96%<br>cky Cement Limited 6.84%<br>kistan State Oil 6.32%<br>CB Bank Limited 5.75%<br>ited Bank Limited 5.75%<br>ited Bank Limited 5.75%<br>ited Bank Limited 5.43%<br>I & Gas Development Company Limited 5.43%<br>S Khan Cement Company Limited 5.47%<br><b>WF Disclosure:</b><br>te Scheme has maintained provisions against Sind Workers' Welfare Fund's liability (Rillion CSF). If the same were not made the NAV per unit/ year to date return of the Sc<br>02/0.18% for MMSF and Rs. 0.03/0.26% for CSF). For details investors are advised to<br><b>ampliance with Circular # 16 of 2010 / Non-compliant Investments</b>   | s. 0.066 million ESF, R  | 17.07%  | 4<br>14.88%<br>1.34%<br>DSF, Rs. 0.159<br>18% for ESF, R<br>of the Scheme.                             | %<br>9 million MMSF<br>s. 0.02/0.18% | Commercial Banks O&G Expl Automobile Assemble Engineering Others F and Rs. 0.224                                  |
| T-PF Equity Sub Fund posted return of 1.51%<br>T-PF Money Market Sub Fund posted return of 4.75%.<br>T-PF Money Market Sub Fund posted return of 4.75%.<br>T-PF Commodities Sub Fund posted return of -2.08%.<br><b>Top Ten Holdings (Equities Sub fund)</b><br>(As % of Total Assets)<br>kistan Petroleum Limited 7.75%<br>escent Steel and Allied Products 6.96%<br>(ky Cement Limited 6.84%<br>kistan State Oil 6.32%<br>CB Bank Limited 5.75%<br>1 & Gas Development Company Limited 5.75%<br>5 Khan Cement Company Limited 5.45%<br>1 & Gas Development Company Limited 5.45%<br>1 & Gas Development Company Limited 5.45%<br>5 Khan Cement Company Limited 5.45%<br>1 & Gas Development Company Limited 5.45%<br>5 Khan Cement Company Limited 5.45%<br>5 Khan Cement Company Limited 5.45%<br>6 Khan Cement Company Limited 5.45%<br>7 KP Disclosure:<br>Tender Scheme has maintained provisions against Sind Workers' Welfare Fund's liability (Rillion CSF). If the same were not made the NAV per unit/ year to date return of the Sc<br>02/0.18% for MMSF and Rs. 0.03/0.26% for CSF). For details investors are advised to<br>mpliance with Circular # 16 of 2010 / Non-compliant Investments<br>Embers of the Investment Committee<br>Manzor Ahmed - COO / Managing Director   | 5. 0.066 million ESF, F<br>heme would be higher<br>o read the latest Final | 17.07%  | 4<br>14.88%<br>1.34%<br>25.399<br>DSF, Rs. 0.159<br>18% for ESF, R<br>of the Scheme.<br>Shahid Anwer - | %<br>9 million MMSF<br>s. 0.02/0.18% | Commercial Banks<br>O&G Expl<br>Automobile Assemble<br>Engineering<br>Others<br>5 and Rs. 0.224<br>6 for DSF, Rs. |

Note: Performance data does not include the cost incurred directly by an investor in the form of sales load etc.